

America SSL's Portfolio now includes High-Value Digital Security Solutions for the Latin America Customer Base.

Summary:

America SSL was seeking to partner with a Certificate Authority (CA) that could provide high-value digital security solutions and attend to the needs of various industries including government entities.

After researching different CA's, America SSL chose to partner with GlobalSign for its highly trusted solutions and ability to support the Latin America market with dedicated resources and support.

Partnering with GlobalSign will allow America SSL to offer a comprehensive portfolio of digital security solutions to its customer base including premium features and benefits such as industry leading web page load speeds, malware monitoring and phishing detection.

"Partnering with an experienced CA such as GlobalSign has allowed us to provide a complete security package and industry leading support to our customers."

"Having a strong relationship between both organizations is extremely important to being successful in the market. As we continue to expand our presence in the market, GlobalSign is the ideal strategic partner to support us along the way."

-Victor Gonzalez, General Manager.

For more information about GlobalSign's SSL solutions, please call 877-775-4562 or visit www.globalsign.com/partners

Challenge

America SSL was founded in 2011 by a team of executives with over seven years of digital security experience. As a new business, America SSL was faced with the challenge of evaluating leading companies in the industry to find and develop strategic partnerships with those who shared the same goals. America SSL's past experience provided them with the expertise to know in order to be successful in the market they would need to partner with a strong CA that inspired both trust and reliability.

Solution

After conducting thorough research, choosing to partner with GlobalSign became a clear choice for America SSL as GlobalSign's strong portfolio, transparency, and commitment to digital security within the Latin America market aligned perfectly with those goals of America SSL.

Results

Through its partnership with GlobalSign, America SSL will provide a robust portfolio of digital security solutions as well as premium support, attending to the needs and demands of its customers, which include various industry sectors, from small to large size government and enterprise entities.

America SSL to offer:

-Full range of GlobalSign SSL Certificates: Instantly issued Domain Validated Certificates to the highly trusted Extended Validation Certificates. All GlobalSign SSL to include premium value-add features including malware and phishing detection.

-Digital Certificates for secure email, authentication, document signing, and distribution of tamper proof code.

-Enterprise PKI & Managed SSL- Managed PKI solutions allowing customers to easily manage multiple Digital Certificates.

Since founded, America SSL has experienced exponential growth thanks to its reliability and dedication towards understanding its customers concerns and security needs, which is proven by their choice of partnering with GlobalSign.

About America SSL

America SSL is GlobalSign's Platinum Partner for the Latino market located in Santiago de Chile. For years its executives have been providing their expertise to a broad range of customers, 100% in Spanish, offering them the SSL solutions that better suit their needs and their budget. America SSL focuses exclusively in SSL and that fact has proportionated the company a high level understanding of the solution. Besides that, each customer counts on an individual executive, creating unique trust bonds.

For more information, please visit: www.americassl.cl

About GlobalSign

GlobalSign has been a trust service provider since 1996. Its focus has been, and always will be, on providing convenient and highly productive PKI solutions for organizations of all sizes. Its core Digital Certificate solutions allow its thousands of authenticated customers to conduct SSL secured transactions, data transfer, distribution of tamper-proof code, and protection of online identities for secure email and access control. Vision and commitment to innovation led to GlobalSign being recognized by Frost & Sullivan for the 2011 Product Line Strategy Award. The company has local offices in the US, Europe and throughout Asia. For the latest news on GlobalSign visit www.globalsign.com or follow GlobalSign on Twitter (@globalsign).